

At a Glance

FINANCIAL INFORMATION

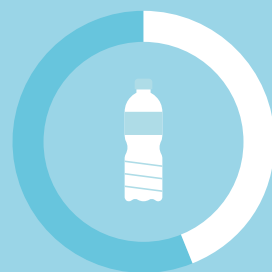
Net Sales (IFRS) 3-year CAGR*

3.5%

*Compound Annual Growth Rate

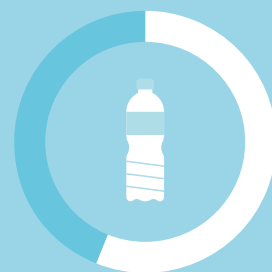


Share of Revenue from Regions Outside of Japan



45%
in 2018

Share of Segment Profit from Regions Outside of Japan



58%
in 2018



Our Products are Sold in More Than

50 countries/
regions

Global Position

3rd in the world

We are the No.3 soft drink company in terms of sales based on our research

NON-FINANCIAL INFORMATION

Annual Sales Volume

17.3
billion bottles

Results of 2018, 500 ml bottle equivalent

Number of Brands on Sale for

more than
10 years
50



Number of Participants in Water and Hygiene Education Programs (Japan and Vietnam)

180 thousand persons

Since 2004, cumulative total number of participants in the
• *Suntory Mizuiku*—Education Program for Nature and Water in Japan
• *"Mizuiku—I love clean water"* Program in Vietnam

Time Spent on Global Talent Review*

over
100 hours
in 2018

*Global human resource management meeting