

# Overview

## We Are a Soft Drink Company with a Globally Integrated Platform in Key Regions.

Suntory Beverage & Food Limited (SBF) has a diverse portfolio of soft drinks, including mineral water, ready-to-drink (RTD) coffee, RTD tea, carbonates, functional drinks, and fruit juices. We are expanding our businesses globally with a focus on five key regions: Japan, Europe, Asia, Oceania, and the Americas.

On July 3, 2013, we successfully listed our shares on the First Section of the Tokyo Stock Exchange. Through this listing, we aim to accelerate our growth globally to become the leading global soft drink company.

### 2014 Financial Digest

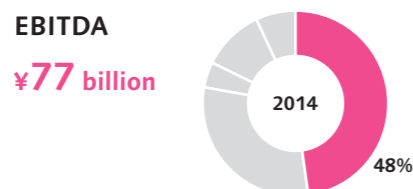
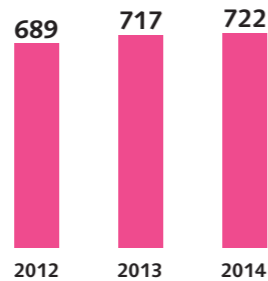
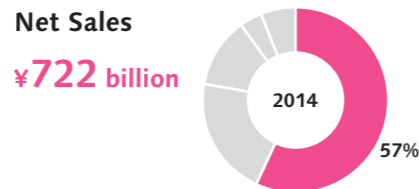
Net Sales  
**¥1,257.3 billion**  
 +12.1% YoY

Operating Income  
**¥85.9 billion**  
 +18.2% YoY

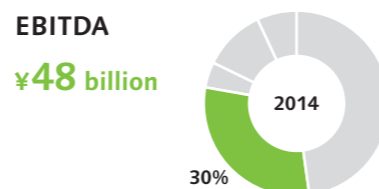
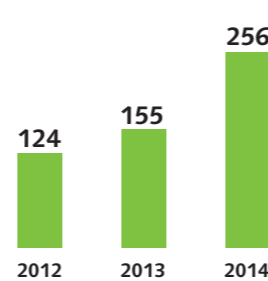
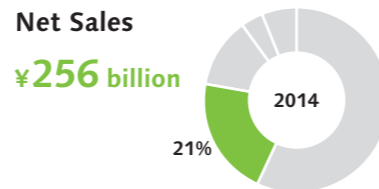
EBITDA\*  
**¥161.1 billion**  
 +15.3% YoY

\* EBITDA is operating income + depreciation and amortization + amortization of goodwill.

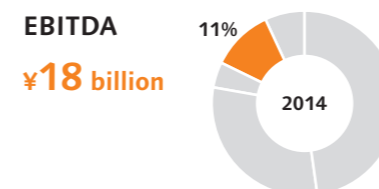
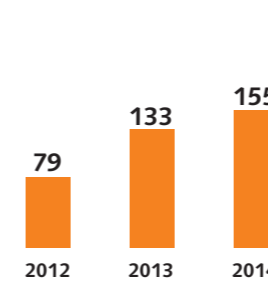
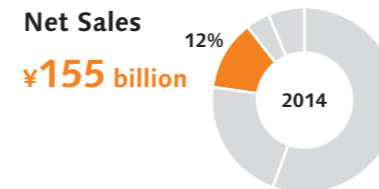
### Japan



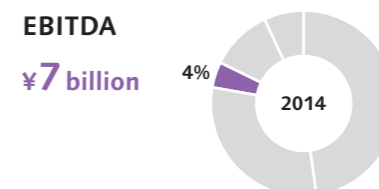
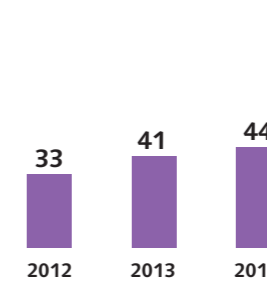
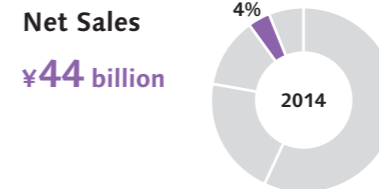
### Europe



### Asia



### Oceania



### Americas

